





#### How to get started

## Step 1:

- Demo units for initial testing
  - Smart Router
  - Smart Mesh
  - Smart home devices
- Direct access to advanced technical support

## Step 2:

- Project team is set up from both sides
  - Project leader
  - Technical support
  - Operations
    - Logistics
    - Refurbish
    - Spare parts
- Define scope of work (SoW)

# Step 3:

- Integration and pilot testing
  - ACS /BSS integration
    - Product and services defined
    - Technical team from both sides work together
  - Testing of units (defined sample size)

### What we can provide

Training

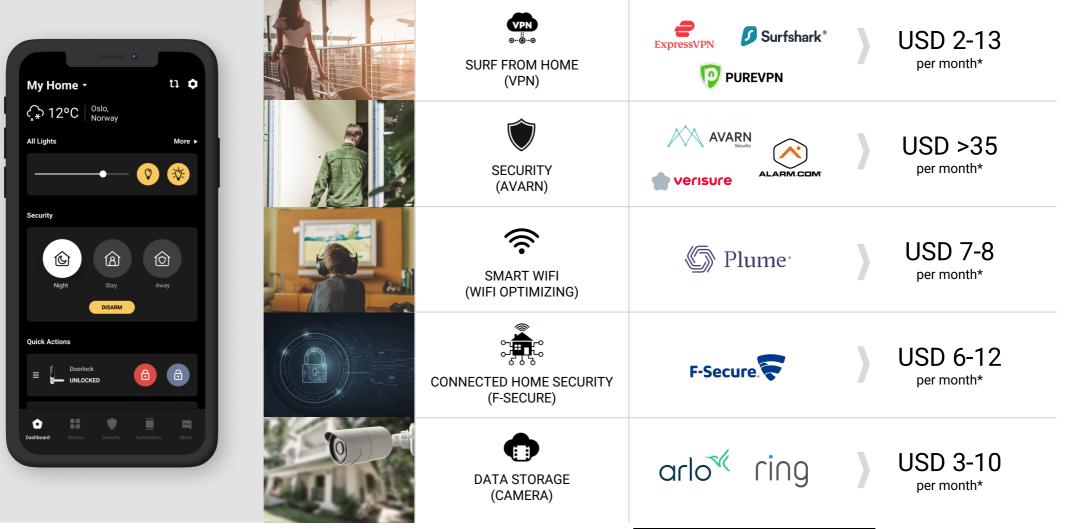
- Technical training for your tech team
- Training of your sales staff

		Support	Marketing
	If Heimgard brand:	<ul> <li>1st line</li> <li>2nd line</li> <li>3rd line</li> </ul>	Access to all marketing material and assets
	lf white label:	<ul><li>2nd line</li><li>3rd line</li></ul>	Marketing material and assets ready- made with your own brand



# Summary

#### Our services enable recurring revenues per connected home



\*Recurring revenues per month show quoted prices of selected companies as of November 2021

Heimgard Technologies



Thank you

