



Heimgard Technologies

November 2021

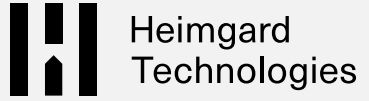


Agenda

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|-------|---------------------------------|---------------------------------------|
| 13:00 | About Heimgard Technologies | Lars Jervan, CEO |
| 13:15 | Our solutions and market trends | Erik Syverinsen, Head of Sales Nordic |
| 13:30 | Value Added Services (VAS) | Trond Hovind, CCO |
| 14:15 | Connected home security | Christian Ammitzbøll, F-Secure |
| 14:50 | Coffee break | |

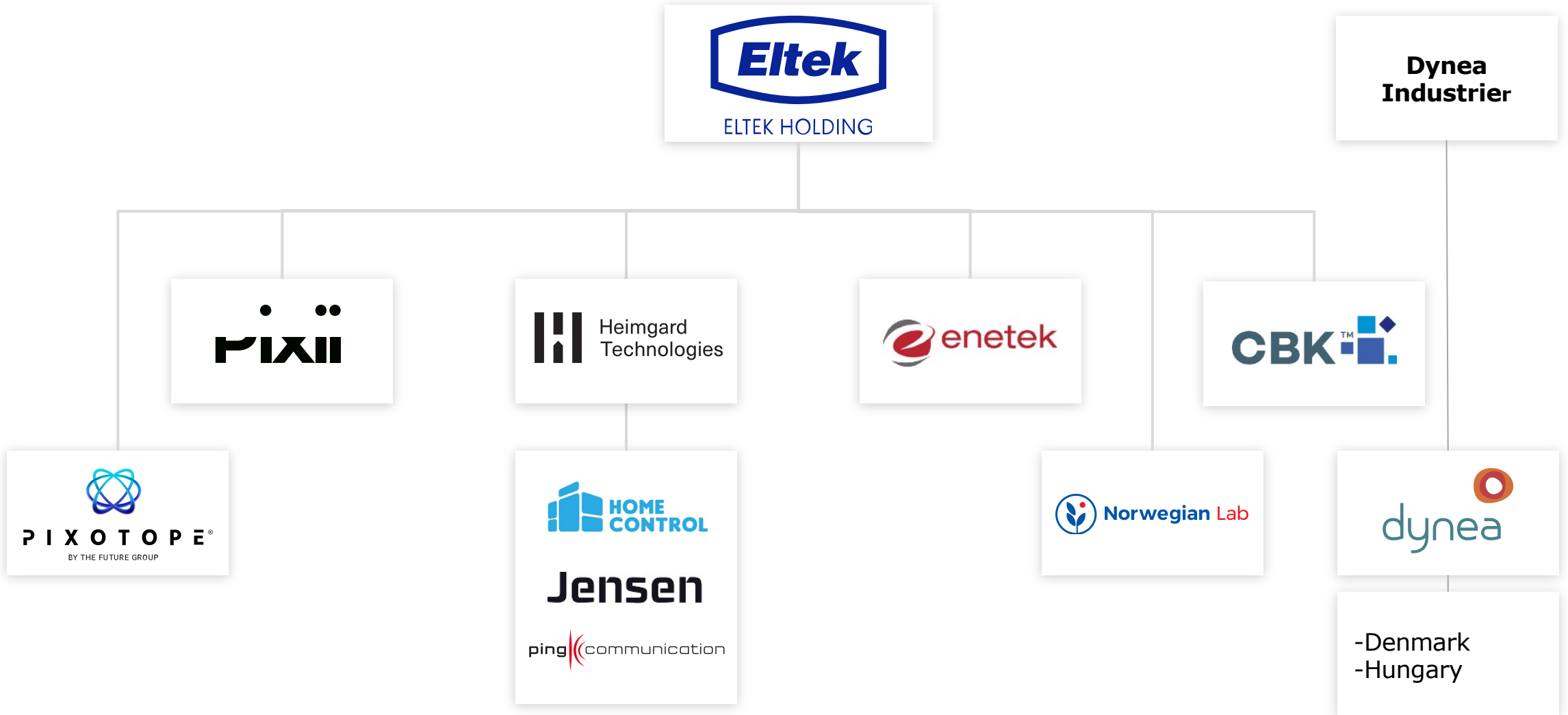
Agenda

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|-------|------------------------------------|---------------------------------------|
| 15:15 | Heimgard cloud platform | Frederik Holljen, CDO |
| 15:45 | Product presentation | Kristian Kvammen, CTO |
| 16:30 | White label – marketing services | Solfrid Harbu, CMO |
| 16:45 | How to get started? | Erik Syverinsen, Head of Sales Nordic |
| 17:00 | Summary | |
| 17:15 | Drinks and snacks (hotel check-in) | |
| 18:30 | Dinner | |



Heimgard Technologies

Company overview



Heimgard
Technologies is the
leading smart home
company in the
Nordics

Part of Eltek Holding with a revenue
of NOK 1.7bn in 2020

NOK >150m
Invested in platform

NOK 210 Mill
FC Revenue 2021

23%
Revenue growth



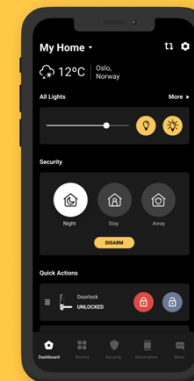
Provides Customer Premise Equipment (CPE) to leading telecom providers globally



One of the leading Nordic providers of network products selling through retail partners



Has one of the most comprehensive smart home solutions in the market





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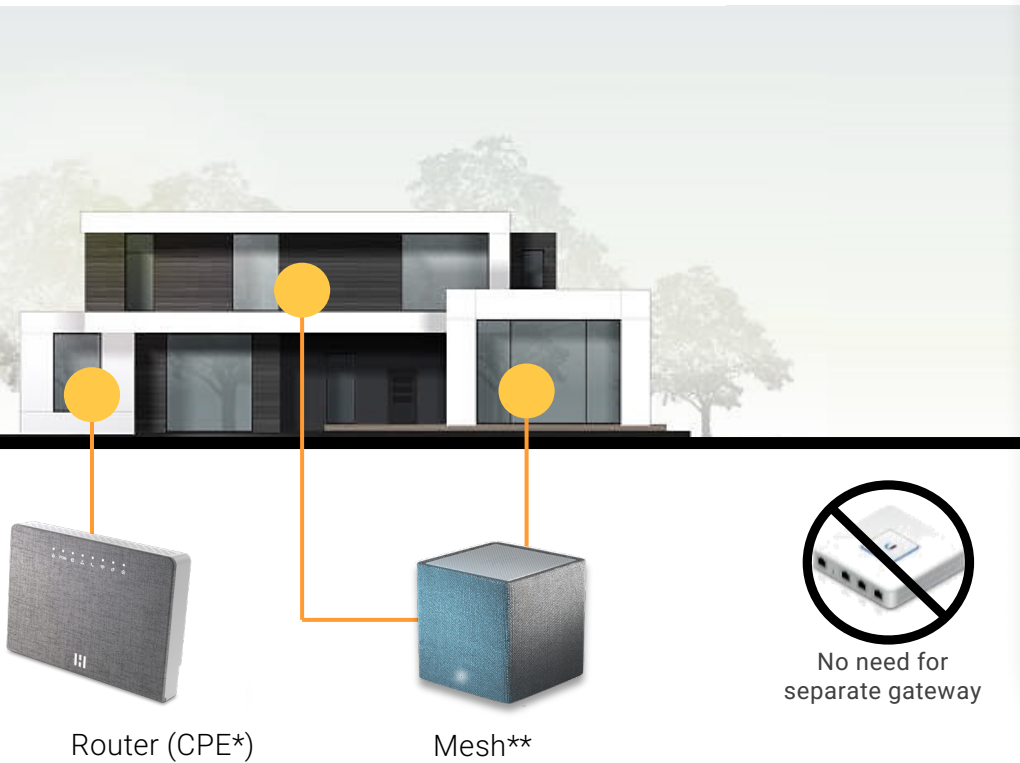


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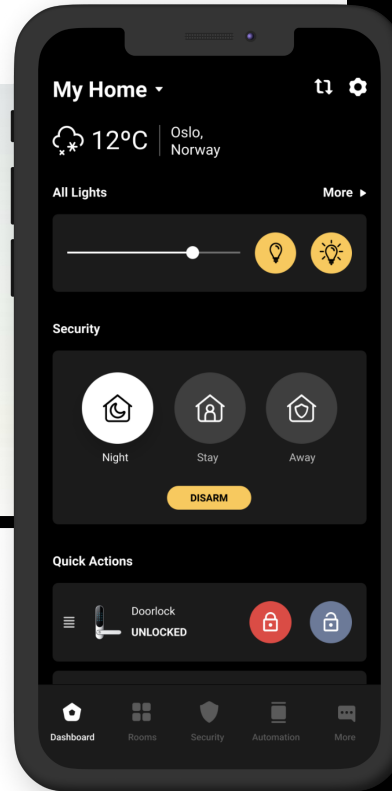


Heimgard
Technologies

Our software enables smarter ways of living through network products



* Customer Premise Equipment (CPE) provides internet access
** Mesh provides better wifi coverage



| | | |
|--------------------|--------------------------|---|
| | Control & connectivity | |
| Comfort & lighting | | Security |
| Energy management | Subscription to services | <ul style="list-style-type: none">Data securitySecuritySurf from home |

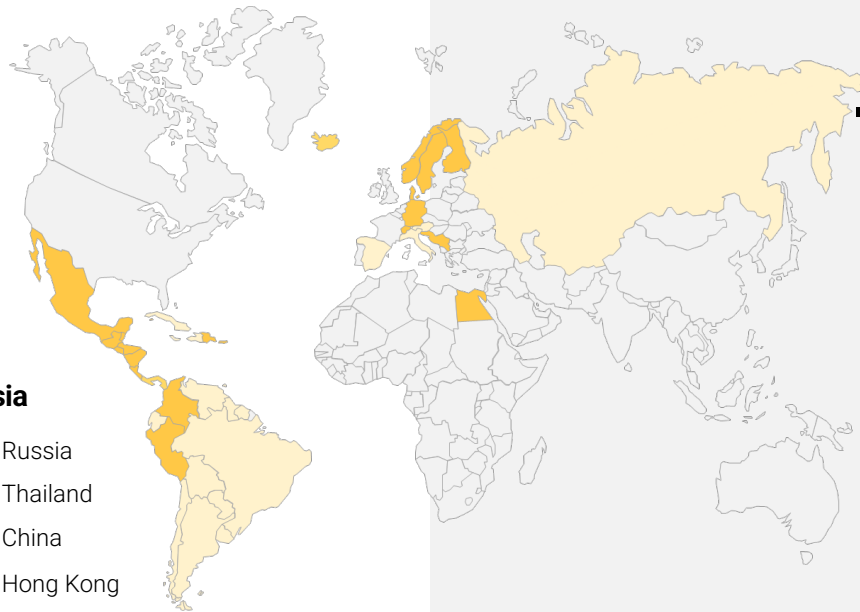
Our vision

Enable a
smarter way of
living in every
home.



Every home can be smart.
We are here to make it happen.

Strong customer base – global presence



Americas

- Peru
- Guatemala
- Mexico
- USA

EMEA

- Switzerland
- Norway
- Finland
- Germany
- Poland
- Croatia
- Egypt

Asia

- Russia
- Thailand
- China
- Hong Kong

Telecom and White label



Distribution partners



Retail



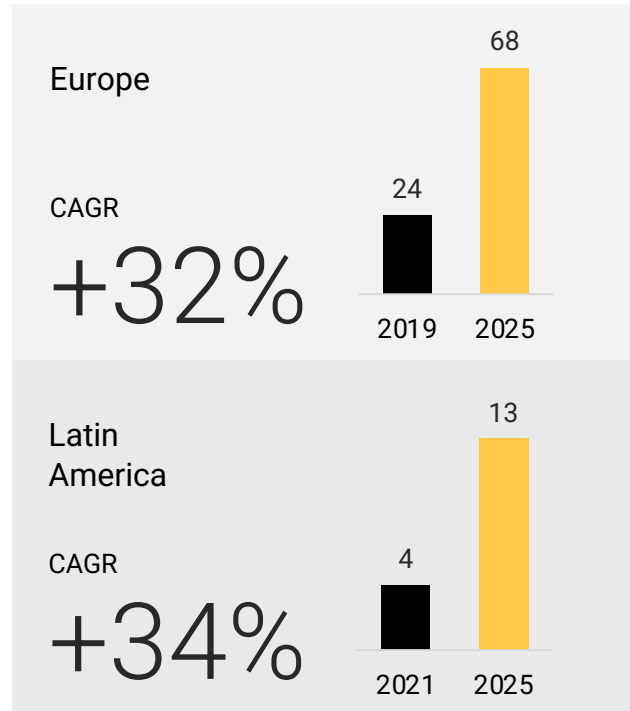
- ▲ Telecom
- ▲ Security
- ▲ Property development

- ▲ Insurance
- ▲ Electricity
- ▲ Other

Market drivers provide a strong fundament for smart home growth

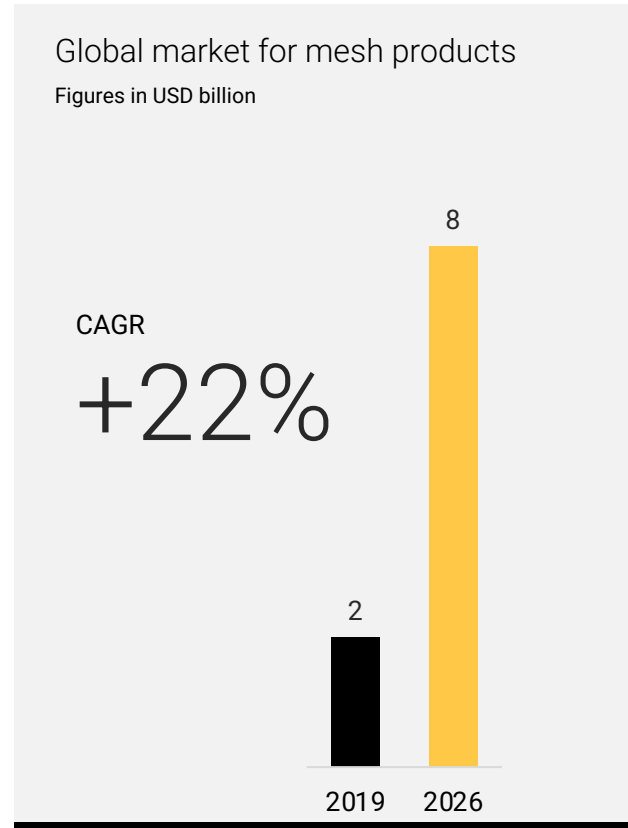
Control and connectivity market

Number of households in million



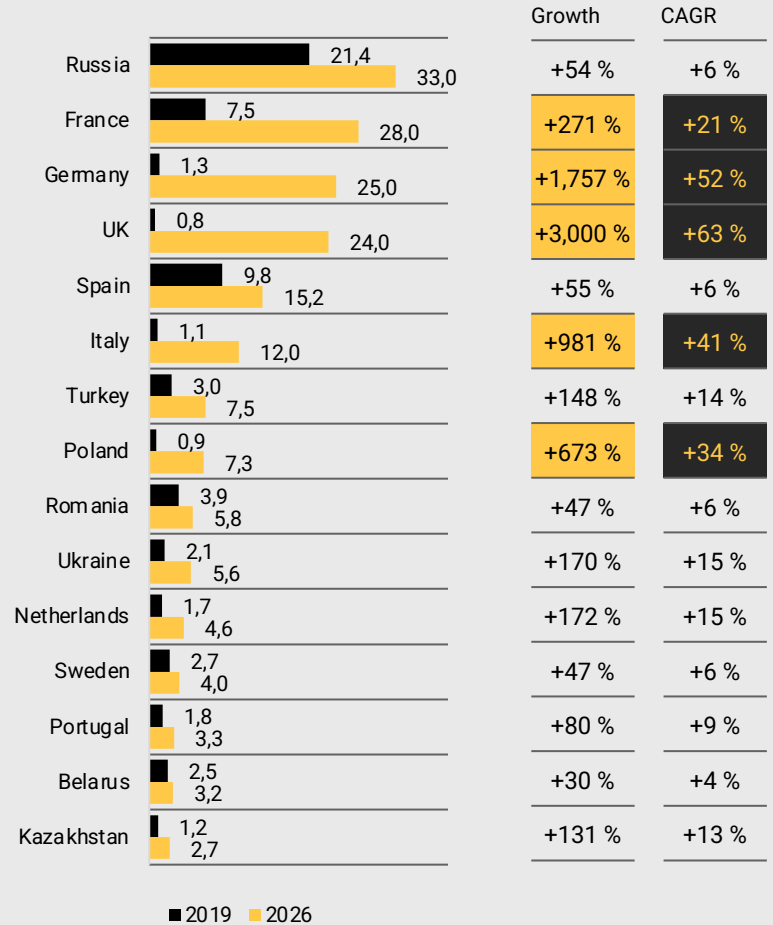
Global market for mesh products

Figures in USD billion



Fiber to home development

Number of households in million





Every home can
be smart.
We are here to
make it happen.

